

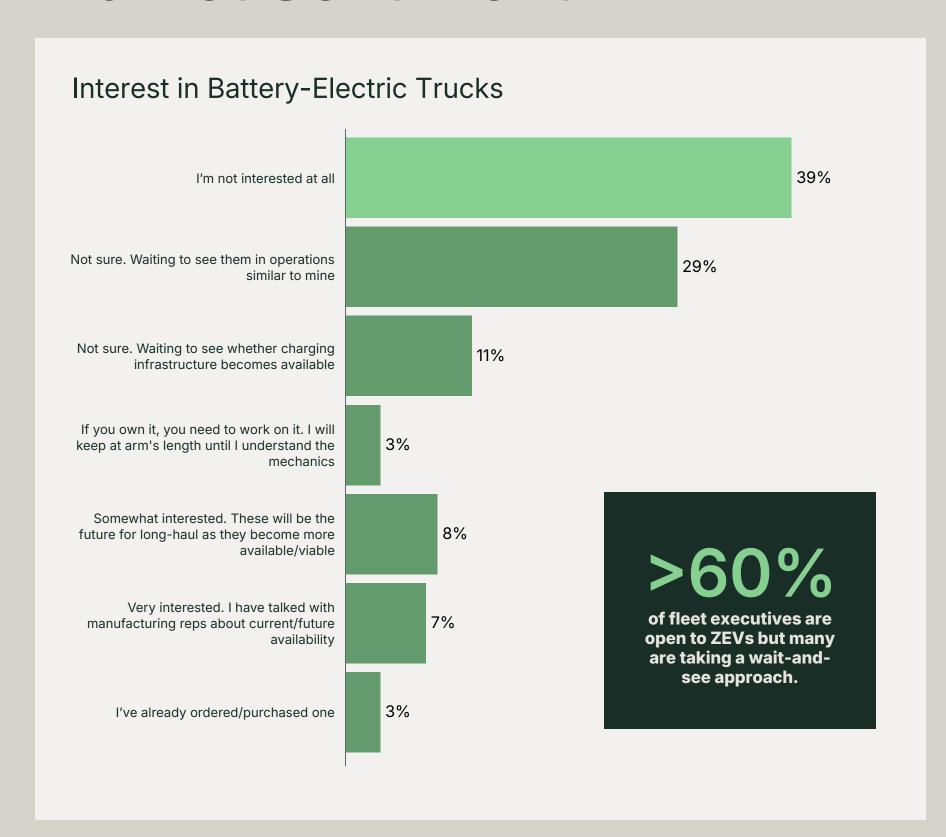
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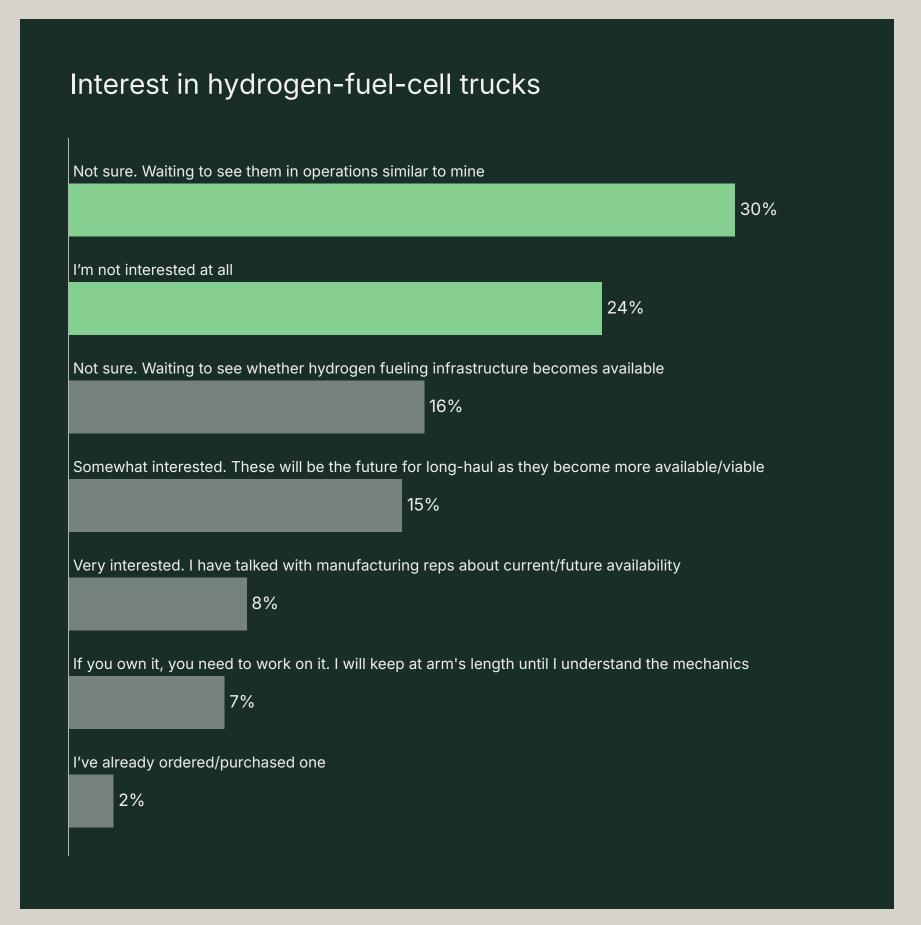
# Media Guide





# **Market Sentiment**





**FUSABLE** Source: 2023 Alternative Power Survey

# Use our robust datasets to target, engage and influence your customers and prospects

Clients use RigDig data to target audiences – based on fleet size, truck make, model and engine, region – on our media platforms and external platforms.

Our media brands, driven by award-winning content, have a large following, offering significant opportunities to engage and influence your target.



RigDig

Reach trucking and fleet entities

1.43M Trucking entities95K

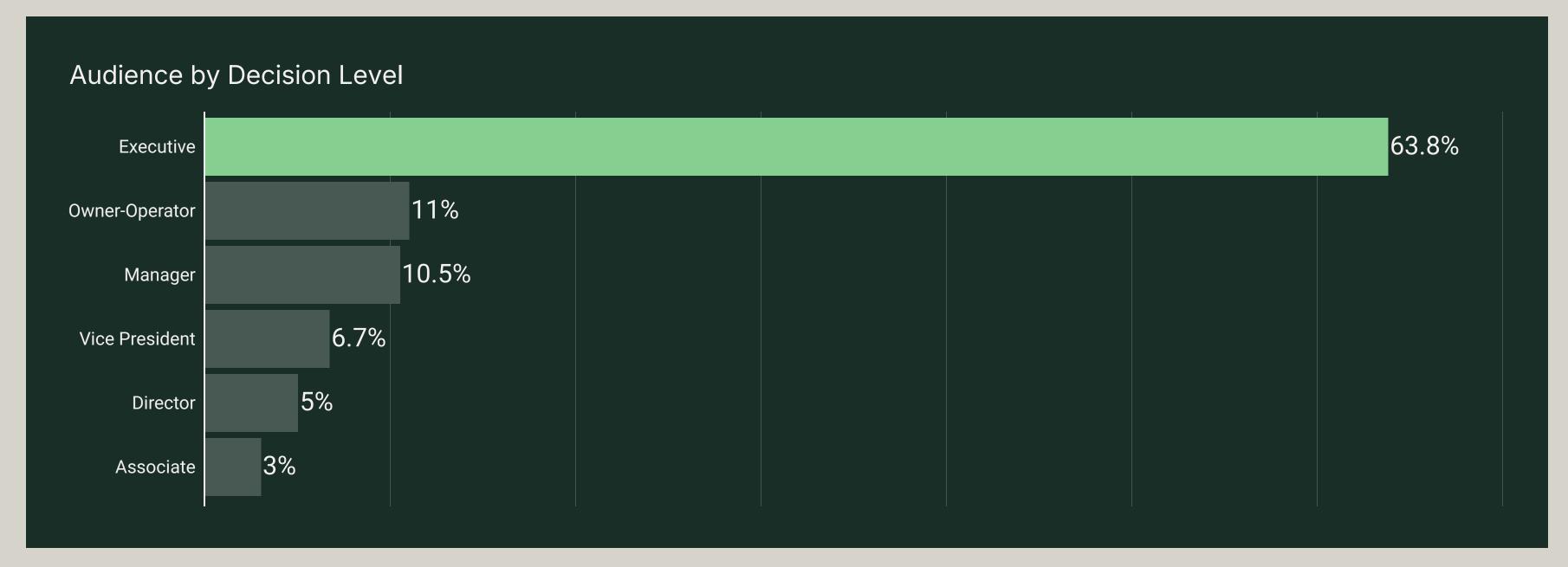
Want to reach trucking dealers, parts distributors and repair facilities? Use *CCJ*'s sister brand *Trucks, Parts, Service*.

15K Dealer contacts

15K Parts/services contacts

# Read by decision-makers at the nation's top carriers

More than 95% of our audience are decision-makers in management positions who rely on digital content to stay current on the ever-changing world of low-emissions vehicles. Data on our known audiences provides detailed insights on who is reading and what content resonates.



Source: 2024-2025 CCJ Buyer Behavior and Connectivity Report

# We know who's reading

Fleet executives from across for-hire and trucking operations read CleanTrucking, including these CCJ Top 250 carriers:

Company	Top 250 rank
Fedex	1
UPS	2
JB Hunt	3
Knight-Swift	4
Schneider	6
Ryder	8
Old Dominion Freight Line	9
Landstar	10
Estes Express Lines	11
Penske	12
R&L	13
Penske	14
Werner Enterprises	14
Prime	16

Company	Top 250 rank
Kenan Advantage Group	17
Saia	19
NFI	20
PS Logistics	23
Ruan	27
CR England	32
Western Express	33
TMC Transportation	41
KLLM Transport Services	42
Bennett International Group	43
10 Roads Express	44
Hirschbach	46
FirstFleet	47
Stevens Transport	52

# Higher Engagement

Across web, email, newsletters, webinars, video, social media and ad networks, *CleanTrucking*'s content team provides multiple ways to move your audience from consideration to decision.

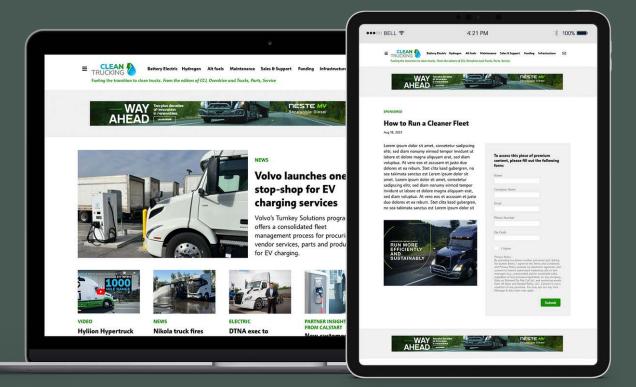
#### **Website 18.5K Unique Monthly Visits**

When it comes to staying on top of news, business tips and the latest equipment in the world of low emissions vehicles, fleet professionals turn to *CleanTrucking*. The immediacy of this content provides opportunities to continually engage with your target audience, support conversion-based campaigns and drive traffic to your website.

#### **Newsletters**

#### CleanTrucking Weekly 16.8K Recipients

Each week, the CleanTrucking newsletter covers the changing world of low emissions vehicles from a real-world perspective with insights on equipment, infrastructure and regulatory issues.



#### Our known audience data includes

Name Title Company

What they are reading How long they spend reading

Online behaviors

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# Digital Advertising

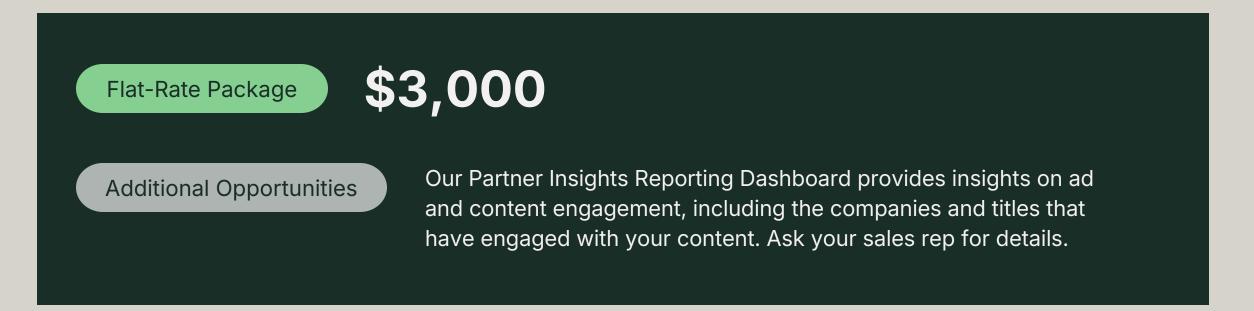
CleanTrucking serves a highly targeted audience of key fleet decision makers interested in zero and low emissions vehicles.

We help advertisers engage this niche audience by offering a maximum of 4 advertisers a Share of Voice package versus traditional CPM. This monthly package includes:

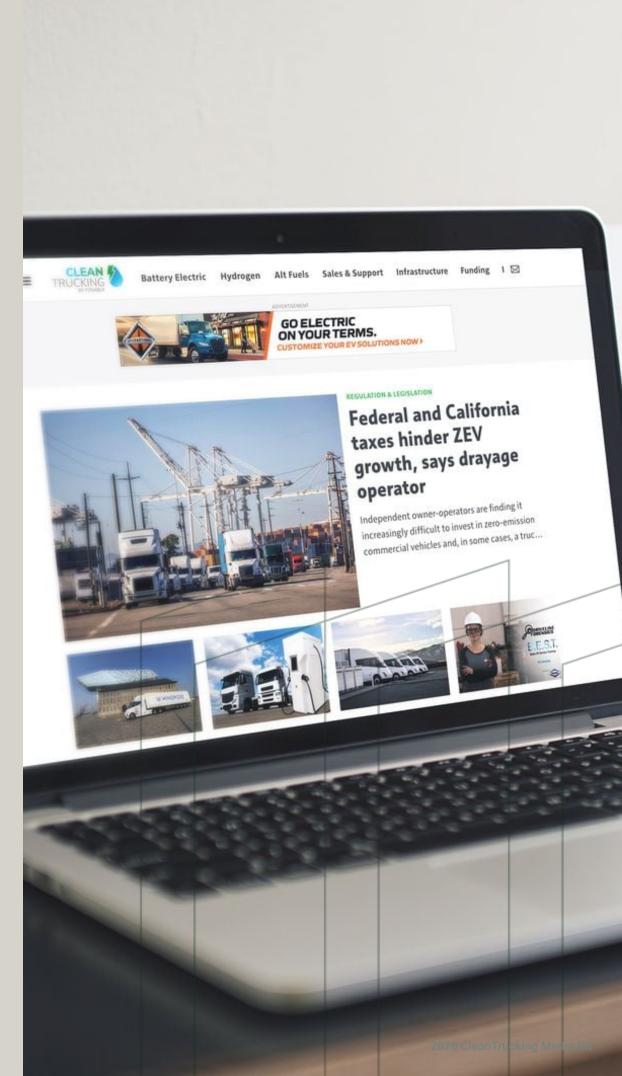
Website - Rotating ad positions throughout the site, including the leaderboard and all ROS positions

Weekly newsletter – Rotating ad positions in the newsletter, including the top position

Partner Insights – Ability to post one article, video or white paper per month in the Partner Insights section of the website during the duration of your campaign



Flat-rate package pricing reviewed quarterly and subject to change See Acclerate! for additional details and other options



# Newsletter Ad Positions & Pricing



#### **Sponsorship Leaderboard Text**

Logo image: 115×86

Main Text: 250 character limit CTA Text: 75 character limit

**URL Link** JPG or PNG

#### Rotating

Rotating ads ensure

for dailies and 4 ad

positions for weeklies.

equal exposure

#### **Premium Text Ad**

Logo image: 115×86

Image: 500×334

Main Text: 250 character limit CTA Text: 75 character limit

between 5 ad positions **URL Link** JPG or PNG

Newsletter	Circulation	Leaderboard Position	Rotating Position
CleanTrucking Weekly   4x/mth	16.8K	Included	Included

View in browser | Clean Trucking



#### Today's news for tomorrow's trucks

Brought to you by



Dana Zero-6 e-Transmissions offer enhanced performance, s adaptability and higher efficiency for central drive e-Propulsi Exclusive systems. Perfect for today's medium-duty applications.

Discover Zero-6 at Dana.com

#### **REGULATION & LEGISLATION**

#### Federal and California taxes hinder ZEV growth, says drayage operator

Independent owner-operators are finding it increasingly difficult to invest in zero-emission commercial vehicles and, in some cases, a truckas-a-service (TaaS) provider due to the Federal Excise Tax (FET) and some states that still tax ZEV purchases.



Advertisement



Dana Zero-6 e-Transmissions offer enhanced performance, superior adaptability and higher efficiency for central drive e-Propulsion systems. Perfect for today's medium-duty applications.



Discover Zero-6 at Dana.com

#### **REGULATION & LEGISLATION**

#### Bollinger Motors B4 receives vital CARB certification

The Bollinger B4 battery-electric class 4 chassis cab has officially received CARB certification, a necessary requirement to begin sales in 14 CARB-compliant states and the District of Columbia.

SPONSORED CONTENT BY SHELL

#### Saving with Synthetics

You may know what a synthetic lubricant is, but do you know how they really protect, perform and last? Synthetic lubricants provide you with many long-lasting benefits because it is their nature to solve problems.



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## Accelerate!

#### Your content marketing campaign performance and ROI

Our Accelerate! platform connects our proprietary data insights with our media audiences' behavioral intent signals, letting us deliver the right message to the right audience at the right time, on the most effective channels.

We'll host your gated (lead-gen) or ungated content within *CleanTrucking*'s Partner Insights on the homepage, in articles and on the *CleanTrucking*'s weekly newsletter, then drive qualified traffic to it by promoting it across multiple channels, such as Facebook and LinkedIn (Multichannel promotion incurs additional charges outside of the \$5k monthly Share of Voice pricing.)

The best part? You get exclusive, in-depth reporting\* on campaign analytics AND insights into our known audience that has engaged with your content!

- Build your custom audience for multi-channel promotions
- Post your content articles, white papers, video within CleanTrucking's Partner Insights
- Activate multi-channel promotions
- Glean insights into campaign performance through your personalized dashboard
- Optimize your campaign based on what content resonates
- View companies and job functions from our known audience that engage with your content

#### PARTNER INSIGHTS

Information to advance your business from industry suppliers







PRESENTED BY DANA
Driveline Forensics: EV
Charging



PRESENTED BY INTERNATIONAL® TRUCK

How to Navigate Electric Vehicle Funding

#### Partner Insights Campaign

June 2024 - August 2024

Select date range

FUSABLE

Last Updated: Wed Sep 04, 2024 10:15:48 AM

•					:	
Company Name	Job Title	Job Function	Engagements	Leads		2
AMERICAN CENTRAL TRANSPORT	CHAIRMAN CEO	CORPORATE	4	2		
R E GARRISON TRKING INC	VICE PRESIDENT	EXECUTIVE	2	0		
OZARK MOTOR LINES INC	OPERATIONS MANAGER	OPERATIONS	6	0		
ABF FREIGHT	OPERATIONS MANAGER	OPERATIONS	2	0		
PAPER TRANS LTD	EXECUTIVE DIRECTOR	CORPORATE	2	0		
CTY DES MOINES	SUPT OF MAINTENANCE	MAINTENANCE	1	0		
JBHUNT	SR DIRECTOR DRIVER PERSONNEL	EXECUTIVE	3	1		
TLD LOGISTICS	PRESIDENT	CORPORATE	3	0		
SOUTHEASTERN FREIGHT LINES	MANAGER	EXECUTIVE	3	0		
J B HUNT TRANSPORT INC	REGIONAL OPERATIONS MANAGER	OPERATIONS	3	0		
PEPSI BOTTLING GRP INC	DIRECTOR TRANSPORTATION	LOGISTICS	2	0		
WERNER ENTERPRISES	AVP	EXECUTIVE	2	1		
FOUR STAR TRANS CO	PRESIDENT	EXECUTIVE	2	1		
SCHUMAN CHEESE	TRANSPORT MANAGER	EXECUTIVE	5	1		
EZZELL TRANS LOGISTICS INC	DIRECTOR OF MAINTENANCE	MAINTENANCE	2	0		
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Will your message cut through the clutter?

# The average buyer consumes 5-8 pieces of content before making a buying decision

We know your target audience and their needs

**Construction Industry** 

**Trucking Industry** 

Titles

**Demographic Information** 

**Industry Characteristics** 

Skillsets

Job Description

**Professional Goals** 

Personal Goals

Pain Points/Blockers

Topics of Interest

and more...

### Content Studio

Our **Content Studio** team includes content creators with decades of award-winning journalism experience in transportation and other essential industries. And because our storytelling engages audiences, we also have the deepest buyer persona data sets and the means to target your specific audience.

#### **Our Process**

Discovery

# Discovery Workshop

- Target audience
- Challenges
- Goals

Audience-Building Plan

- Personas
- Content
- Distribution recs
   beyond native

Plan Execution

- Custom audience
- Content approved
- Content deployed

Tracking & Performance

- Bi-weekly reviews
- Optimization recommendations

Check out examples of our work »

Top of funnel

## Awareness

Blog posts - Native articles - Newsletter sponsorship

Mid-funnel

# Engagement

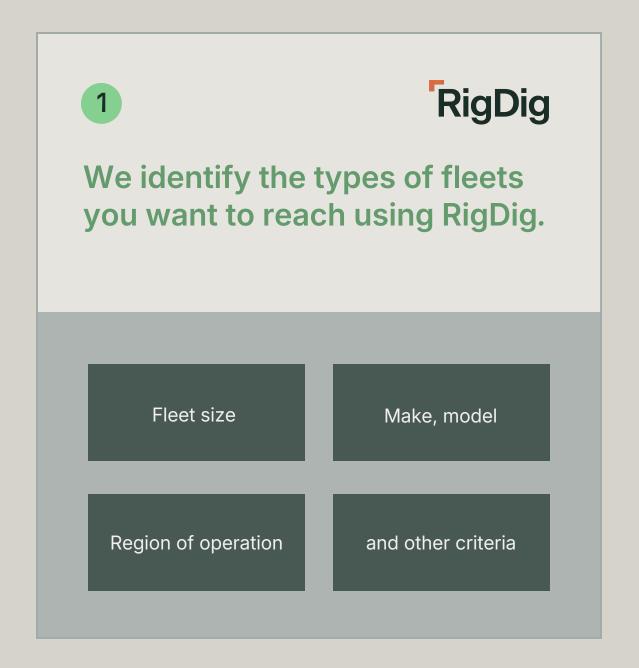
White Papers - Webcasts/Podcasts - Research

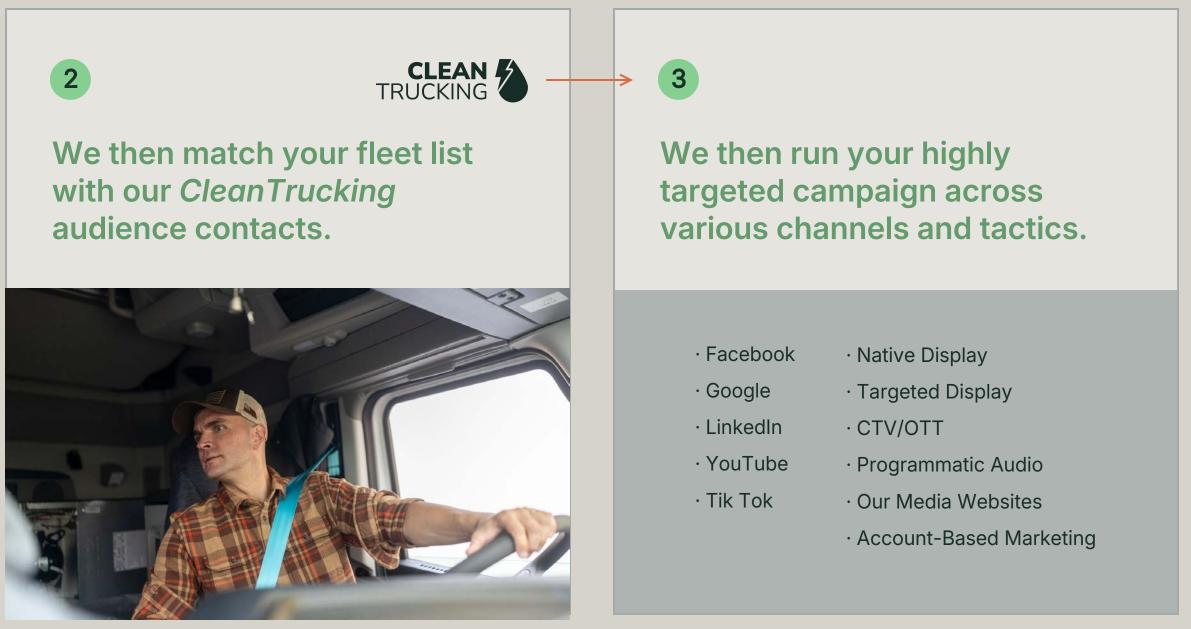
Lower funnel

# Consideration

Case Studies - Demos/Trials

# Reach the <u>right</u> fleet targets with our data-driven digital marketing





Check out our Digital Marketing Guide for details on all our data-driven digital marketing solutions »

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## Contact Us!

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For more information on advertising with Clean Trucking contact us today.

**Contact Clean Trucking** 

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